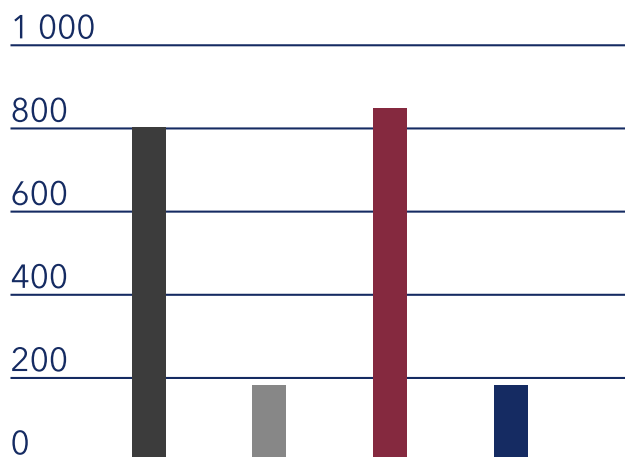


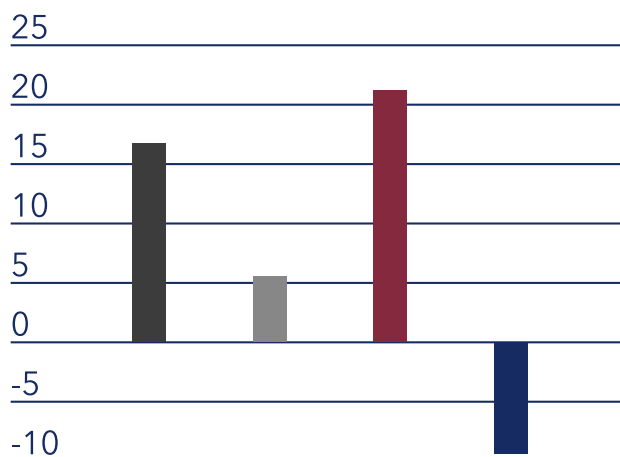
GRAPHS

**NET SALES IN 2015
BY MARKET AREA*)
EUR MILLION**



- 801.6 Finland
- 173.6 Baltics
- 841.9 Sweden
- 175.9 Denmark
- 1 993.0 Total

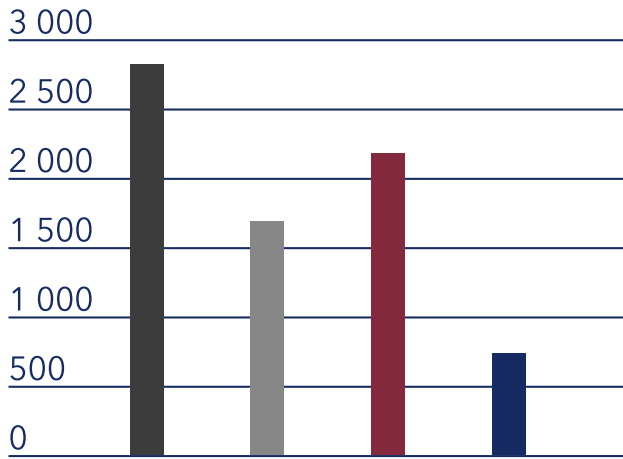
**OPERATING PROFIT IN 2015
BY MARKET AREA¹⁾
EUR MILLION**



- 16.3 Finland
- 5.4 Baltics
- 21.6 Sweden
- -9.3 Denmark
- 21.5 Total

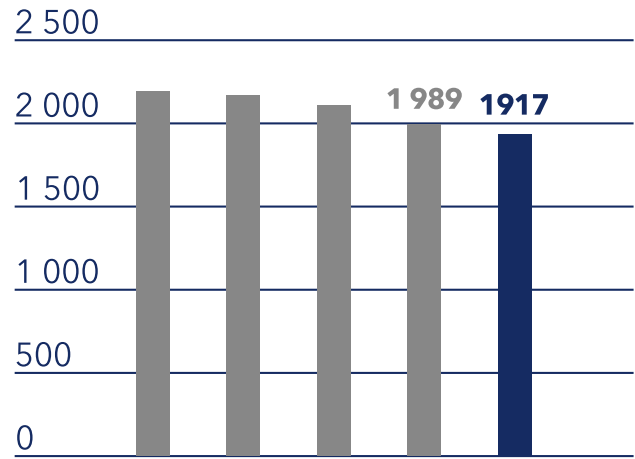
*) Internal net sales included.

**PERSONNEL IN 2015
BY MARKET AREA
AVERAGE NUMBER**



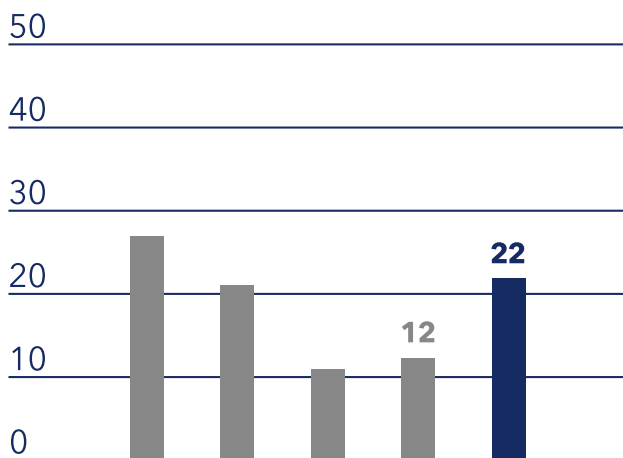
- 2 840 Finland
- 1 696 Baltics
- 2 176 Sweden
- 726 Denmark
- 7 437 Total

**NET SALES
EUR MILLION**



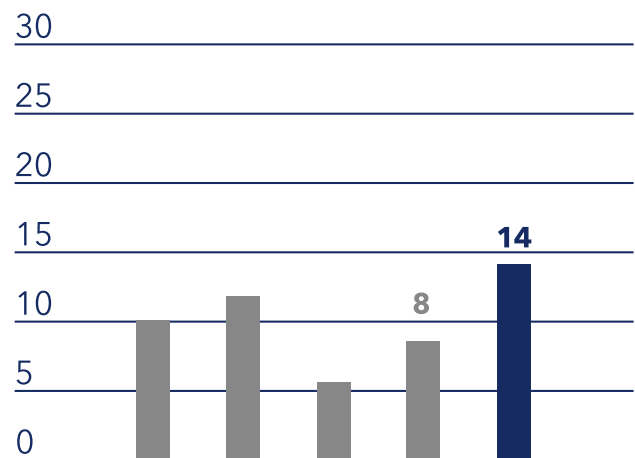
11 12 13 14 15

**OPERATING PROFIT¹⁾
EUR MILLION**



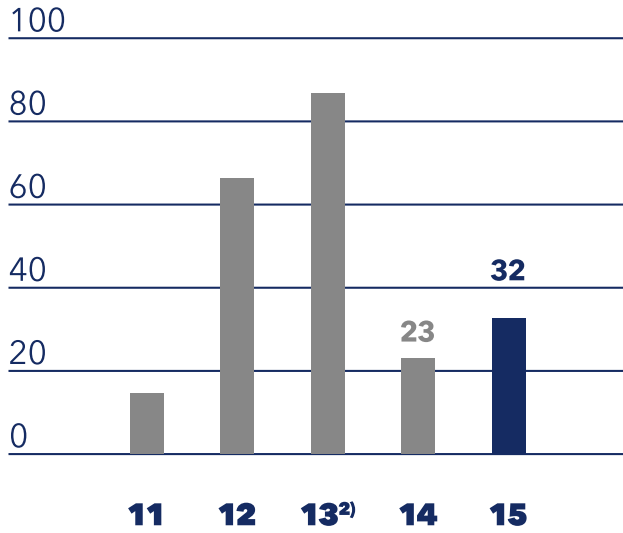
11 12 13 14 15

**PROFIT BEFORE TAX¹⁾
EUR MILLION**

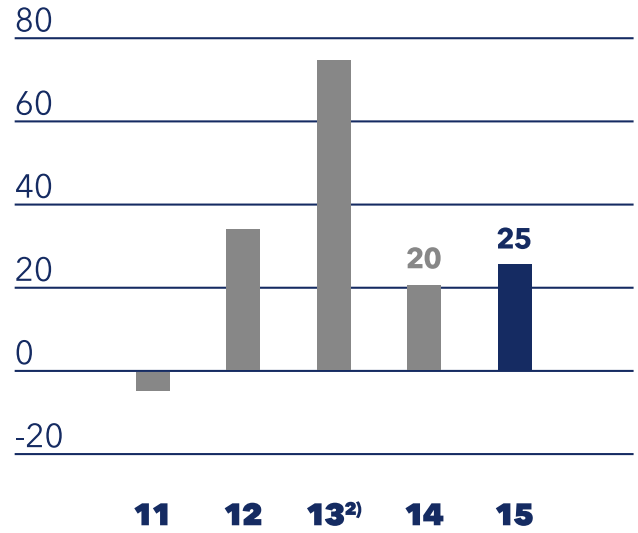


11 12 13 14 15

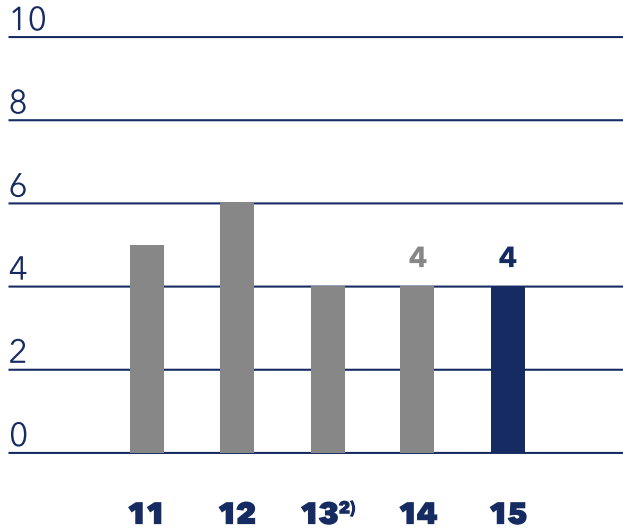
CASH FLOW BEFORE DEBT SERVICE¹⁾
EUR MILLION



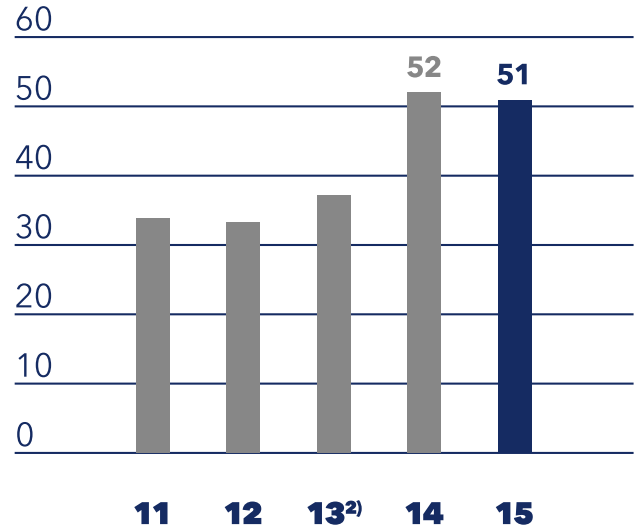
CASH FLOW BEFORE FINANCING ACTIVITIES¹⁾
EUR MILLION

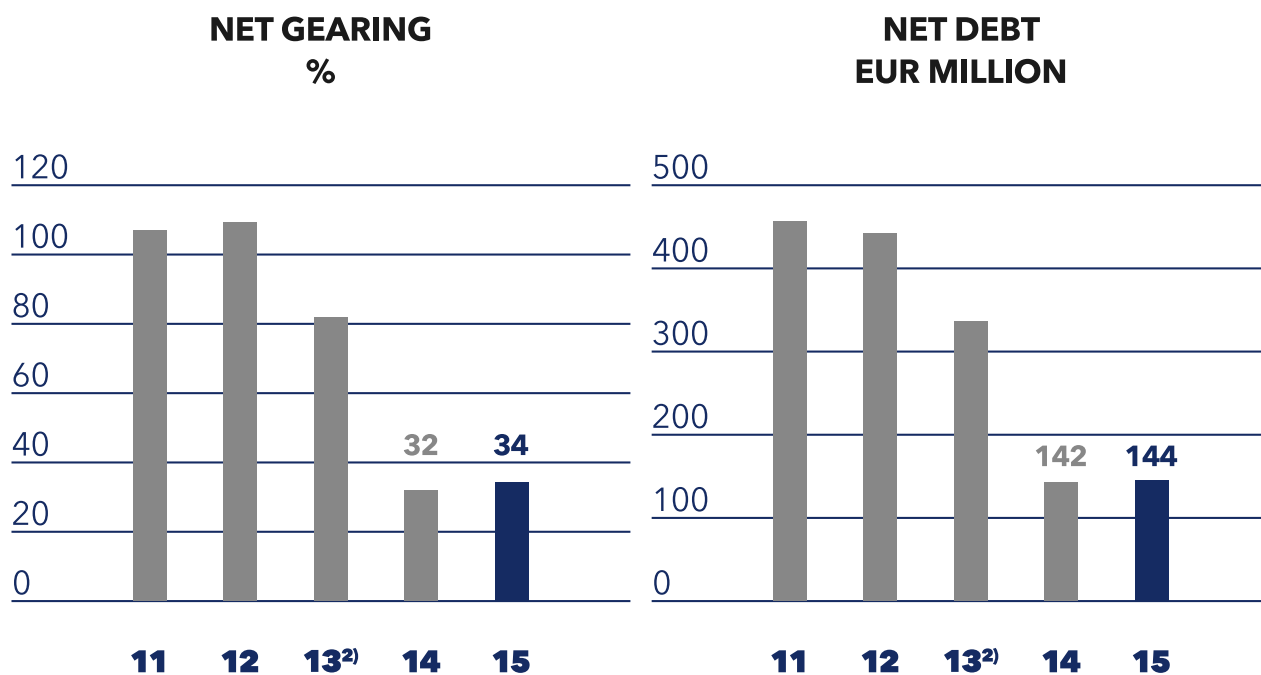


RETURN ON CAPITAL EMPLOYED (ROCE)¹⁾
%



EQUITY RATIO
%





¹⁾ Non-recurring items excluded

²⁾ Sokołów's accounting treatment changed in 2013. Comparable figures from 2012-2011 not available.